

SIGNATURE PAGE

CC-25-2023

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: NJ 2-1-1 Partnership
(PRINT)

Preparer's Name: Kevin Donahue
(PRINT)

Signature: [Handwritten Signature] 9-28-2023
(DATE)

Address: 116 Wing Dr., Ste 201
Cedar Knolls, NJ 07927

Telephone No.: 973-929-3725

Fax No.: 973-887-4680

E-Mail Address: kdonahue@nj211.org

*****(This should be the email where Contracts would be sent)*****

Contact Person: Kevin Donahue

FEIN: [Redacted]
(Federal Employee ID)

BRC: [Redacted]
(Business Registration Certificate)

(Revised 2/2017)

8. Pricing

Initial Period (23 months)	
Platform license allco <i>(license fees are per user, Monmouth ACTS usage may be higher or lower than estimated, see attached pricing calculator)</i>	\$29,460
NJ 211 Service Directory Subscription <i>(unlimited access to all programs serving Monmouth County)</i>	\$21,294
NJ 211 Service Directory Connection Fee	\$500
Admin (10%)	\$5,125
Total Initial Period (23 months)	\$56,379
For each of the 3 one-year renewal options, all fees will increase by a flat 3.5% per year. License counts may be adjusted, which will increase or decrease the expense.	
Renewal Option 1	\$58,352
Renewal Option 2	\$60,394
Renewal Option 3	\$62,507



Pricing Calculator
Annual Licensing



allico licenses

Agency Type	Annually	Users	Years	Grant/Volume Discount (15%)	Total Cost	
Community-based / Nonprofit	\$ 120.00	65	2	15%	\$ 13,260.00	User Licenses for Cross Agency Program
Large Municipality	\$ 350.00	5	2	0%	\$ 3,500.00	County User Licenses
Count of Licensing		70				

builder licenses

Agency Type	Annually	Users	Years	Grant/Volume Discount (15%)	Total Cost	
Community-based / Nonprofit	\$ 1,000.00	1	2	0%	\$ 2,000.00	211 admin and custom build licensing
Large Municipality	\$ 1,230.00	1	2	0%	\$ 2,460.00	County admin and custom build licensing
Count of Licensing		2				

allico base license required first

Enterprise Additions	Annually	Users	Months/Years	Grant/Volume	Total Cost	
Governing / Service Directory Custom	\$ 2,400.00	1	2	0%	\$ 4,800.00	County custom directory maintenance
Public URL - Information Requests	\$ 1,200.00	1	2	0%	\$ 2,400.00	
Total Licensing					\$ 23,960.00	

allico Education and Onboarding

Item	Per Item	Count	Grant/Volume	Total Cost	
1-hour allico User Training (10 users)	\$ 200.00	14	0%	\$ 2,800.00	Trainings and Community Engagement
1-hour Reporting Training	\$ 200.00	6	0%	\$ 1,200.00	Training for 211 and County staff
4-hour Power BI Advanced Analytics Training	\$ 1,200.00	-	0%	\$ -	
Historical Data Migration - CM Record	\$ 500.00	-	0%	\$ -	
Historical Data Migration - Service Directory	\$ 500.00	-	0%	\$ -	
Custom Report Development	\$ 500.00	-	0%	\$ -	
Custom Integrations (web app/site)	\$ 1,500.00	1	0%	\$ 1,500.00	Allow for custom site/embed into current website
Custom Integrations (telephony)	\$ 2,500.00	-	0%	\$ -	
Custom Integration (EMR)			TBD		
Custom ETL	\$ 4,500.00	-	0%	\$ -	
Total Cost				\$ 29,460.00	