

**SIGNATURE PAGE**

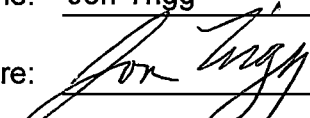
**CC-25-2023**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: Core Solutions, Inc  
(PRINT)

Preparer's Name: Jon Trigg  
(PRINT)

Signature:   
(DATE) 9/29/23


Address: 620 Freedom Business Center Drive, Suite 400  
King of Prussia, PA 19406

Telephone No.: 610-687-6080

Fax No.: NA

E-Mail Address: jtrigg@coresolutionsinc.com  
\*\*\***(This should be the email where Contracts would be sent)**\*\*\*

Contact Person: Steve Herold

FEIN:   
(Federal Employee ID)

BRC: \_\_\_\_\_  
(Business Registration Certificate)

(Revised 2/2017)

Date: September 29, 2023

Cx360 SaaS Licenses	Price	Units	Monthly Fee	Annual Fee	One-Time Implementation Fee	Notes
Cx360 Base Community Services System, Named Users, List Price per user per month, Software as a Service (SaaS) Fee	\$52.50	70	\$3,675	\$44,100	\$21,800	\$ 52.50 per month for each unique Named User of Cx360
See Pricing Notes below for included modules						
<b>Total Annual SaaS Costs:</b>				<b>\$44,100</b>		
<b>Annual SaaS fee 10% Discount:</b>				<b>(\$4,410)</b>		
<b>Total Discounted Annual Recurring SaaS Costs:</b>				<b>\$39,690</b>		
<i>Pricing Subtotal</i>			<b>\$3,675</b>	<b>\$39,690</b>	<b>\$21,800</b>	
<b>5 Year Total Cost of Ownership</b>						
<b>Training and Implementation, one-time costs</b>					<b>\$21,800</b>	
<b>Cx360 Customizations</b>					<b>To Be Determined (None expected)</b>	
<b>Year 1 Total Cost (11 months, 11/1/23 to 9/30/24) plus Training and Implementation one-time costs</b>				<b>\$58,182.50</b>		11 months in first year (\$36,382.50 SaaS fees) plus one-time Training and Implementation costs.
<b>Year 2 Total Cost</b>				<b>\$39,690</b>		12 months SaaS fees.
<b>Base Period Total Cost:</b>				<b>\$97,872.50</b>		23 months plus One-Time Fee.
<b>Year 3 Total Cost</b>				<b>\$39,690</b>		
<b>Year 4 Total Cost</b>				<b>\$39,690</b>		
<b>Year 5 Total Cost</b>				<b>\$39,690</b>		
<b>5 Year Total Cost of Ownership</b>				<b>\$216,942.50</b>		

This Pricing Estimate is confidential and effective for 90 days from the date listed above.

**Pricing Notes:**

The above costs are based on Monmouth County's estimate of 70 users

The SaaS fee is an on-going cost. It includes software license, support, and upgrades. All will be further defined in the contract documents if Core is selected by Monmouth County. Annual SaaS fees have been discounted 10%.

Implementation and Training fees are a one-time fee to be paid in the first year at milestones to be negotiated with the County.

Ongoing costs include the following modules:

Core Cx360 Community Services Care Coordination System, v.7.5 (ONC Certified EHR)

Business Intelligence Extension including Report Writer

Forms Designer

Community Resource Database Access (to be created with County assistance during Implementation)

Scheduler Module

Ongoing Support and Maintenance

Prices assume Monmouth County's Super Users will train end users.

Please refer to other responses herein for additional descriptions of included functions.

- References** - Contractor shall provide at least three companies/customers as references. State company name, address, contact name and telephone numbers,