

**SIGNATURE PAGE**

**CC-19-2023**

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT  
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.  
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE  
WITH YOUR REQUIREMENTS.**

Company Name: CC Vending, Inc.  
(PRINT)

Preparer's Name: William Fleshel  
(PRINT)

Signature: [Handwritten Signature]  
(DATE)

Address: 231 Birchwood Park Drive  
Jericho, NY 11753

Telephone No.: 917-922-9422

Fax No.: \_\_\_\_\_

E-Mail Address: bill.fleshel@ccvend-usa.com  
\*\*\***(This should be the email where Contracts would be sent)**\*\*\*

Contact Person: William Fleshel

FEIN: [Redacted]

(Federal Employee ID)

BRC: \_\_\_\_\_

(Business Registration Certificate)

(Revised 2/2017)

## **Cost Proposal: 24.1 %**

The unique character of the “**The County of Monmouth**” presents an extraordinary opportunity for **CC Vending, Inc.** The county's guest and staff diversity as well as it's prime locations speak to the strength and expertise of **CC Vending, Inc.** Our company's varied and large product offerings are supported by the *foremost service operation* within the tri-state area.

**CC Vending's** approach to operations will be to automate each individual machine through the implementation the our proprietary “**Cantaloupe System**”. This system is used to transmit the machines' operational data to our central distribution hub. All machines will be equipped with **Cantaloupe** technology, which is a Trusted Third Party (TTP). This allows for complete oversight, auditing and accountability of financial and operational information by both our staff, as well as yours.

We adopted **Cantaloupe** mainly because **Cantaloupe** allows for **CC Vending** to operate with complete transparency. Online Portal Access will be provided with logon id's and passwords. Up to 2-days of hands-on training will be delivered to key employees.

**Cantaloupe** provides a foundation for the “Dynamic Routing” and management of **CC Vending's** distribution process, which guarantees the efficiency and timeliness of deliveries in order to maximize sales and commission potential. The **Cantaloupe** system is at the core of our Routing System. **We always know where to go, when to go, and what to bring.**

With **Cantaloupe**, **CC Vending** has the ability to micro-manage and specifically merchandise each individual snack and beverage machine at every location. The real-time data provided by the system allows each machine to be setup and continually monitored to optimize sales of top selling items.

The **Cantaloupe** system is also completely integrated into our “**Lightspeed**” system at our distribution center. The **Lightspeed** system is used for pre-kitting (product-picking) and delivering inventory in an effort to achieve the highest quality and lowest carbon footprint possible.

Our objective in working with the county is to establish a professional relationship with a comprehensive, online topography of the each location/machine, continuously offering a large and varied product base, provided with hands-on white-glove service.

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### **CC Vending proposes the following:**

**Commission Rate: 24.1% of the Gross Sales (Paid Monthly)**

**Customer Portal: Online Access for Complete Transparency**