



County of Monmouth

Request for Proposal Response

for

Implementation of a Human Resources Information System (HRIS) SaaS Platform

CC-10-2026

Presented by:



Vertosoft LLC
1602 Village Market Blvd. SE Suite 320
Leesburg, VA 20175

DUNS# 080431574 & Cage Code: 7QV38
GSA Contract # GS-35F-688GA
Certified Small Business Concern
Federal Tax ID: 81-3911287

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April 14, 2026
Quote valid for 60 days.

APPENDIX F - PRICING PROPOSAL

Cost of Implementation

(for all software, hardware, training and/or services needed to bring the HRIS system online)

\$ 1,341,940.00

Cost of SaaS Subscription and Payroll Support Services

YEAR ONE (after "Go-Live")	<u>\$ 1,133,965.00*</u>
YEAR TWO (after "Go-Live")	<u>\$ 1,133,965.00*</u>
YEAR THREE (after "Go-Live")	<u>\$ 1,133,965.00*</u>
YEAR FOUR (after "Go-Live")	<u>\$ 1,133,965.00*</u>

*up to 3,500 employees

Cost of Time Clocks

\$1135.50 */unit x 125 units = \$ INCL in Year 1 Below

*Please be sure to state the unit cost on the line provided. Total number of units is currently estimated.

Cost of Time Clock Maintenance and Support

YEAR ONE (after "Go-Live")	<u>\$ 141,937.50</u>
YEAR TWO (after "Go-Live")	<u>\$ 141,937.50</u>
YEAR THREE (after "Go-Live")	<u>\$ 141,937.50</u>
YEAR FOUR (after "Go-Live")	<u>\$ 141,937.50</u>

Proposers are advised that the cost of any system customizations as may be required for Proposer to meet the requirements outlined in this RFP shall be built into the cost lines above. The County will not pay separately for any such customizations by the vendor.

The County will NOT pay for maintenance and service fees during the implementation period. Proposers are advised that any proposal seeking to charge separate implementation and maintenance fees for the initial implementation phase will be rejected for failure to comply with the County's required pricing structure.