

SIGNATURE PAGE

CC-10-2026

To the Monmouth County Board of County Commissioners:

**THE UNDERSIGNED HEREBY DECLARES THAT
I (WE) HAVE CAREFULLY EXAMINED THE SPECIFICATIONS.
I (WE) HEREBY CERTIFY PRICES QUOTED ARE IN ACCORDANCE
WITH YOUR REQUIREMENTS.**

Company Name: Iron Brick Associates LLC
(PRINT)

Preparer's Name: Zebulon Mellett, President
(PRINT)

Signature: *Zebulon Mellett* 4-7-26
(DATE)

Address: 362 Old Hollow Road
Sperryville, VA 22740

Telephone No.: 703-350-5853

Fax No.: N/A

E-Mail Address: zebulon.mellett@ironbrick.com
*****(This should be the email where Contracts would be sent)*****

Contact Person: Shane Kozuch - Shane.Kozuch@ironbrick.com - 757-274-6729

FEIN: [REDACTED]
(Federal Employee ID)

BRC: [REDACTED]
(Business Registration Certificate)

(Revised 2/2017)

APPENDIX F - PRICING PROPOSAL

Cost of Implementation

(for all software, hardware, training and/or services needed to bring the HRIS system online)

\$ 1,743,890.04

Cost of SaaS Subscription and Payroll Support Services

YEAR ONE (after "Go-Live")	\$ <u>505,002.60</u>
YEAR TWO (after "Go-Live")	\$ <u>515,158.92</u>
YEAR THREE (after "Go-Live")	\$ <u>525,513.42</u>
YEAR FOUR (after "Go-Live")	\$ <u>536,084.61</u>

Cost of Time Clocks

\$1,890.00*/unit x 125 units = \$ 236,250.00

*Please be sure to state the unit cost on the line provided. Total number of units is currently estimated.

Cost of Time Clock Maintenance and Support

YEAR ONE (after "Go-Live")	\$ <u>84,510.00</u>
YEAR TWO (after "Go-Live")	\$ <u>46,710.00</u>
YEAR THREE (after "Go-Live")	\$ <u>46,710.00</u>
YEAR FOUR (after "Go-Live")	\$ <u>46,710.00</u>

Proposers are advised that the cost of any system customizations as may be required for Proposer to meet the requirements outlined in this RFP shall be built into the cost lines above. The County will not pay separately for any such customizations by the vendor.

The County will NOT pay for maintenance and service fees during the implementation period. Proposers are advised that any proposal seeking to charge separate implementation and maintenance fees for the initial implementation phase will be rejected for failure to comply with the County's required pricing structure.